



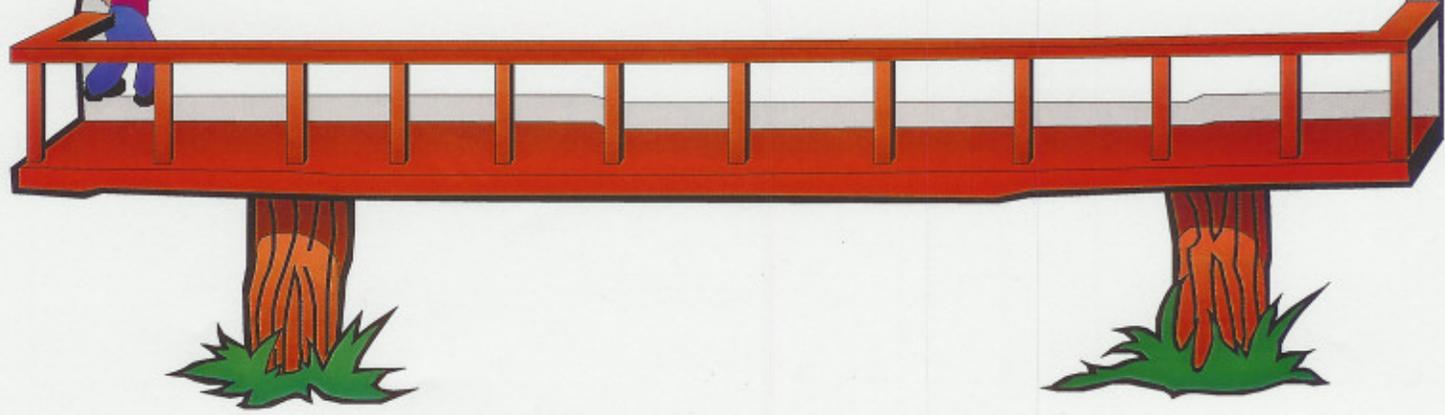
HEADQUARTERS POLICY FLASH

POLICY FLASH 2005-22

DATE: March 11, 2005
TO: Procurement Directors
FROM: Office of Procurement and Assistance Policy, ME-61
Office of Procurement and Assistance Management

SUBJECT: **Information on the National Industries for the Blind**

SUMMARY: The Committee for Purchase From People Who Are Blind or Severely Disabled (Committee) is an independent Federal agency that administers and promotes the Javits-Wagner-O'Day (JWOD) program through the National Industries for the Blind (NIB) and NISH (serving people with a wide range of severe disabilities). NIB



and NISH are the two private, nonprofit agencies designated by the Committee to provide assistance to qualified nonprofit agencies that employ people who are blind, or have other severe disabilities, on Federal contracts.

NIB now offers their services on a commercial basis through GSA's Multiple Award Schedules program, Contract Number GS-00F-0032P. A list of services available follows:

- Logistics support services
- Document and records management services
- Mailing and distribution services
- IT facility operation and maintenance services
- Office, imaging and document solution services
 - Needs assessment and analysis services
 - Education and training support services
 - Records management services
 - Document production on-site and off-site services
 - Document conversion services
 - Network connectivity support services
 - Mailroom management services
 - List management services, including data entry and address label printing
 - Mailroom ergonomic analysis services
 - Mail screening and inspection services
- IT services, including resources and facilities management, database planning analysis, network services, programming, data and records management, and subscription/publication electronic media services
- Supply and value chain management
- Logistics services (LOGWORLD Schedule)

By consolidating the demand and purchasing power of the Federal government, NIB and its associated agencies supply Federal markets with over 3,000 qualified products and services, manufactured and provided by almost 5,000 people who are blind, at more than 80 associated agencies across the nation, paying over \$60 million per year in wages and benefits, operating in over 100 base supply centers (including DOE Headquarters office supply stores), and delivering millions of dollars in products and services to Federal, state and commercial customers.

NIB and the JWOD Program are considered a model Federal program, encouraging public/private partnerships by offering customers high quality supplies and services, on-time delivery, reasonable prices, reduced paperwork, incidental pre and post-award costs, central points of contact for problem resolution and, as a desirable social by-product, reduced disability payments and increased tax revenues.

The Department encourages maximizing contracting opportunities to NIB and NISH. Should you have any questions regarding NIB and the GSA Schedules program, please contact Mr. Jeffrey Rubenstein in the Office of Headquarters Procurement Services (ME-64) at (202) 287-1516.



Michael P. Fischetti
Acting Director
Office of Procurement and
Assistance Policy, OMBE

Attachment

NATIONAL INDUSTRIES FOR THE BLIND

1901 N. Beauregard Street, Suite 200, Alexandria, VA 22311-1727
703/998-0770 <http://www.nib.org>



February 9, 2005

Dear Mr. Carnes,

People who are blind remain one of America's greatest untapped labor resources, with nearly 70 percent of working age adults not employed. National Industries for the Blind (NIB) is committed to providing employment opportunities for Americans who are blind by providing quality solutions to our Federal customers.

For many years, NIB services have been available for procurement through the Javits-Wagner-O'Day (JWOD) program. I am now pleased to announce that we can offer the same reliable, high quality, cost effective services on a commercial basis through the GSA Multiple Award Schedules program. With services in the areas of tele-services; document solutions; and warehousing/distribution available on the GSA Schedule (#GS-00F-0032P), NIB is now able to better meet the needs of our Federal customers.

I ask for your support in communicating this new offering to your agency's program and contracting officers and in encouraging them to choose NIB services as a procurement solution.

We would be happy to provide more information about how NIB can meet your procurement needs. Please contact Peggy Newman, Director of Services, at 703-578-6550. Thank you for considering NIB as your quality services provider.

Sincerely,

J.A. Mangual
Chief Operating Officer

Enhancing opportunities for economic and personal independence of persons who are blind, primarily through creating, sustaining and improving employment.



An equal opportunity-affirmative action employer.
